



# COMPANY PROFILE

- ✓ Broadband Company of the Year 2018, 2017 & 2015
- ✓ Corporate Internet Provider of the Year 2018 and 2017
- ✓ Bandwidth Company of the Year 2016
- ✓ ISO 9001:2015 Certified
- ✓ 1st ISO 20000-1:2011 Certified telecom company in West and Central Africa for ICT service management excellence
- ✓ Bulk Internet Provider 2011 & 2012
- ✓ Wireless Backhaul Provider 2009 & 2010



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# ABOUT US

VDT is a licensed Private Network service provider specializing in the provision of Enterprise Wide Area Network (WAN) and Metropolitan Area Network (MAN) link connectivity using Fiber Optic and Wireless Communication infrastructure and access networks.

We are a leading Broadband communication service provider to corporate organizations with leased Fiber Optic trunks to the thirty six (36) states in Nigeria and the FCT, where we have our Point-Of-Presence (POP) and complement of technical support staffers.

These network trunks are interconnected with our IP-MPLS technology core at each city to provide today's largest IP-MPLS network in Nigeria, with the Enterprise edge metro wireless distribution access network offering to numerous Customers. We have been offering this robust service and the Enterprise MPLS/VPN platform provisioning technology to our customers (including other Communication service providers) since year 2001 across the country.

We are an ISO 9001:2015 certified organization (Certificate #: BN5966/6288:0313) as well as ISO/IEC 20000-2011 certified organization (Certificate # ITMS 621838). This confers the global mark of process quality standard compliance on our ability to meet and exceed customers' requirements.



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# SERVICE FEATURES

- ▶▶▶ Prompt deployment
- ▶▶▶ Low latency
- ▶▶▶ Full Digital Signals
- ▶▶▶ Full Weather Proof
- ▶▶▶ Timely/Prompt support
- ▶▶▶ Cost Effective
- ▶▶▶ Highly Reliable
- ▶▶▶ Scalable Bandwidth
- ▶▶▶ Full support for Synchronous full duplex
- ▶▶▶ Full support for Data, Voice and Video traffic
- ▶▶▶ Product specified is application transparent

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# VISION MISSION STRATEGIES

## OUR VISION

To be the provider of world class communication services for innovative lifestyle

## OUR MISSION

At VDT, we deliver flexible and reliable digital connectivity to people, wherever they live, work and play.

## OUR SERVICE QUALITY POLICY

We shall continually uplift our service quality in order to delight customers, improve profitability and reduce wastages.

## OUR CORE VALUES

Customer Delight | Teamwork | Integrity | Leadership  
| Pro-activeness | Diligence



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# SERVICE OVERVIEW

## ENTERPRISE IP-MPLS (VPLS)

The Enterprise VPLS is a high speed, data service for Enterprise customers' connectivity need for remote Branch Offices. The VPLS is a reliable, secure, customer dedicated point to multi point link for corporate organizations. The VPLS service rides on leased major national carriers' backbone link that is based on the Synchronous Digital Hierarchy (SDH) infrastructure rings of the multiple carriers (we ensure 2 Carriers to each PoP). These SDH Rings run across major cities in Nigeria and form the major backbone of the national communication mesh for Public Switched and Mobile Telephone Services. Data, Video, Voice transfer along the fiber links at a speedy rate, hence enabling effectiveness and efficiency of Digital Communication Process. Our implementation is flexible and allow for modern technological variation when required. Channelization equipment has been deployed to allow for varied bandwidth scalability on request from time to time. The company's Network infrastructure design is structured towards providing a broad range of end-to-end efficient and reliable Enterprise MPLS/VPN-based (Data, Voice, and Video communication) services across Nigeria while building a long term, trusted partnership with our numerous clients.

## METRO WIRELESS

This establishes inter Head Office / Branches links through VDT POP, in a Point-to-Multipoint arrangement and also in a Point-to-Point Connectivity medium. With this the bandwidth would be distributed from our POP to the customer branch offices, ensuring pro-active monitoring from our NOC.

The equipment deployed for either services deliver Digital Signal Bandwidth of 128kbps up to E1(2Mbps), and integrate seamlessly with common IP routing equipment.

## METRO FIBER

Available within the cities of Lagos and Abuja, this also establishes inter Head Office/Branch connectivity. Bandwidth delivered is dedicated to the customer the fiber is specifically built for/connected to.

Civil works –trenching, laying of the HDPE pipe, warning tape installation and backfilling, are expect of the metro fiber installation. The fiber cable is installed spliced and tested to ensure service quality.

## INTERNET ACCESS

Delivered via the International Submarine Cable(s), these cables are connected to Tier One ISP in Europe for onward transfer to the rest of the world. The multi-layer International Gateway fibre cables give VDT the ability to provide an alternate backup solution and a consistent Internet delivery to its numerous customers.

## CLOUD SERVICES

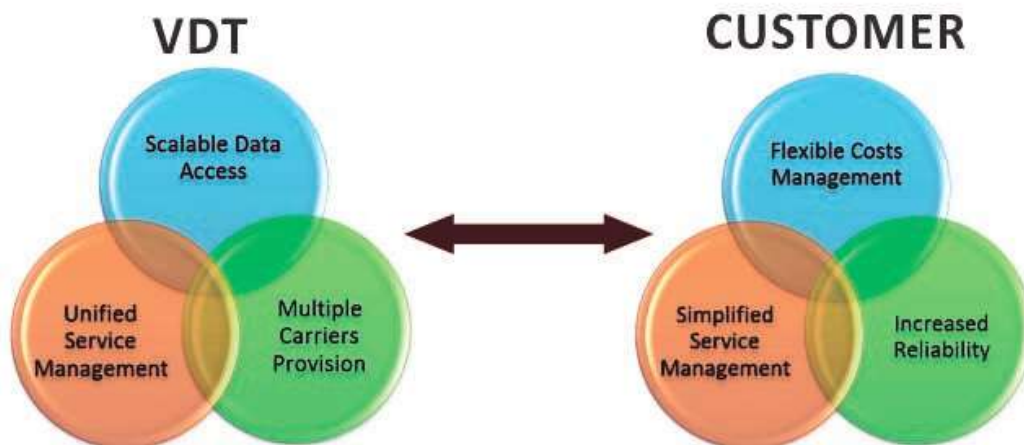
We provide technical advisory on digital transformation through game-changing technologies in the Cloud environment. Partnering with Cloud-giants in the industry, we proffer best-practice technology solutions tailored to meet dynamic business needs across all sectors. We are value driven, rendering innovative ideas towards achieving more value for your company, your customers, and other stakeholders.

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# VDT DEPLOYMENT BENEFITS

- ▶ Partnership agreement with multiple Carriers on the provision of Optical Fiber Cable (OFC) trunks to Nigerian cities. This give necessary resiliency and redundancy to customers' network at a fraction of the single carriers' cost to a customer.
- ▶ Common IP network core for the OFC and Microwave access link
- ▶ Long term expertise and experience in the deployment of solution to the Banking Sector, Government Agencies, Manufacturing companies and other sector of the Nigerian Economy.
- ▶ Dexterity in the provision and maintenance of Last mile microwave and fiber access link
- ▶ Flexible and nimble organizational structure that provides quick response to faults
- ▶ Extensive and scalable range of data access option that gives customers what they want today and in future with n x 128Kbps up to Mbps and Gbps
- ▶ Physical presence in 36 states capital major cities at 102 locations of operation in Nigeria with a team of highly trained and well equipped staff to respond to downtime situations within competitive SLA terms.
- ▶ Integrated and Unified Service Management platform for customer and supplier contact on disparate communication technology and service medium that provide 24/7 monitoring and guaranteed high reliability service



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# STRATEGIC PARTNER

VDT Communications services are offered in partnership with:

## International Circuit Partner

- ▶ **Main One** - International Communication Circuit provider
- ▶ **WASC** - West Africa Submarine Cable

## Carrier Partner

- ▶ **PHASE 3** - Long Distance capacity provider.
- ▶ **MTN communications** - Provision of Long Distance Capacity
- ▶ **Globacom** - Long Distance Capacity Provider
- ▶ **Airtel** - Provision of Long Distance Capacity

## Equipment Partners

- ▶ **Fiber Home (FTTX), China** - DSL Equipment manufacturer
- ▶ **Trango Broadband, USA**
- ▶ **Mikrotik S.A, Latvia**
- ▶ **Tranzo Corp, Canada**



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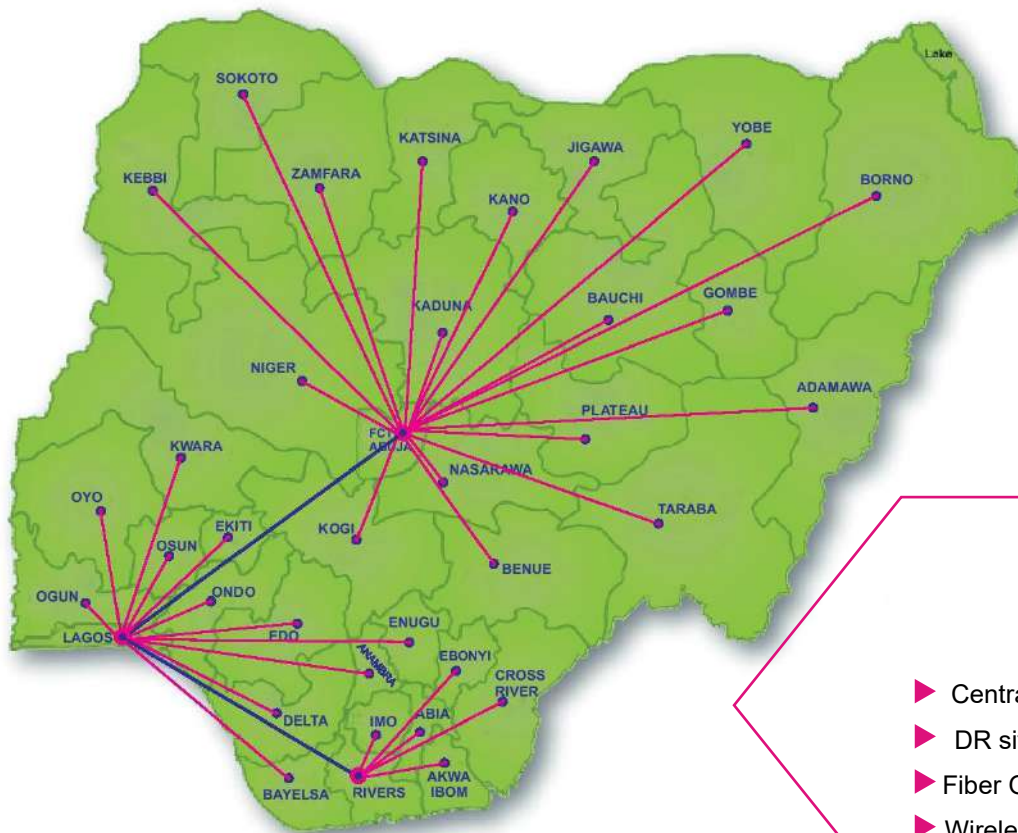
# NETWORK INFRASTRUCTURE

With the emergence of multiple Carrier service providers, a revolution in the switch from the predominantly Satellite mode of Communication to terrestrial technologies which is more efficient has taken place in Nigeria.

VDT Communications Ltd (a licensed "Capacity Resale" operator) has been the foremost company working with major carriers – MTN, Globacom, Airtel, Phase3 and Main One for the provisioning of multiple Digital Leased Circuit Trunks and Bulk Internet Bandwidth Access to some of its existing locations with provision for alternate (backup) routes.

The following are locations where we have acquired and terminated Fiber Optic trunk Circuits

## VDT'S CORE MPLS STATES NETWORK COVERAGE



### Point of Presence High capacity fiber

- ▶ Central NOC facility in Ikoji,lagos
- ▶ DR site In LSDPC and IKEJA,lagos
- ▶ Fiber Optic Links to all cities
- ▶ Wireless MetroNet in all cities

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# MANAGEMENT STAFF PROFILE

## **Abiodun Omoniyi (Mr) – Managing Director/CEO (B.Eng., CEP)**

Mr. Abiodun Omoniyi is the Managing Director/CEO of VDT Communications Limited. Biodun is a consummate Entrepreneur that has over 20 years of top corporate management experience in the ICT sector of the economy. He founded and served as the pioneer Managing Director of Bitcom Systems Limited (a System integration company, established in 1989), from where he moved to establish VDT Communications Limited in 2001, to focus mainly on providing Broadband Communications Service to the growing data-centric financial sector of the Nigerian economy. He has since lead the growth of VDT through his dynamic management style from the then one branch office to the multi-branch entity it is today; providing broadband services to numerous customers in the Banking and Financial services sector, Logistics and Manufacturing, Public and Government sectors, FMCG etc. He possesses a Bachelor of Electrical Engineering (B.Eng.) degree from the University of Ilorin and he is an alumnus of C.E Program of the Lagos Business School. He has also attended many overseas trainings, seminars and expositions in a wide range of business and economic areas. He is married with children

## **Abimbola IKUMARIEGBE [B.A, MBA, SMP, ITIL]**

Formerly the General Manager, Sales & Marketing department of VDT Communications is currently the Deputy Managing Director/Chief Operating Officer (DMD/COO) in charge of daily operations of the company, ensuring that all the departments function at their optimum to keep our customers delighted with consistent premium quality services.

A graduate of English Language from Obafemi Awolowo University in Osun State, Abimbola also holds an MBA from Obafemi Awolowo University and has attended series of marketing and managerial training programmes. She is an alumna of the prestigious Lagos Business School, Pan-Atlantic University. Ikumariembe also has certification in ITIL and she is ISO 9001:2015 & ISO 20000-1:2011 knowledge resource. She has garnered over 17years of cognate experience in the ICT/Telecommunications sector.

## **Victor Omoyeni (Engr.) Chief Technology Officer (CTO) (B.Sc., MCP, CCNA, SMP, MNSE)**

Victor Omoyeni, the Chief Technology Officer of VDT is a registered Engineer and holds a B.Eng in Electrical and Computer Engineering. He is a certified Microsoft Professional (MCP), ITIL certified, and Cisco certified. Victor has over 14years post-graduation experience in Networking design, Microwave design and installations. His experience spans large-scale engineering project in FTTH, SDH, Microwave, voice and data integrations. He has undergone series of Technical and Managerial training programmes within and outside the country, he is an Alumni of the prestigious PAN-African University (LBS). Victor is married with children.

## **Akinade, Adewale Julius (Mr.) – Assistant General Manager; Finance & Accounts (B.Sc., MSC, ACA, ACTI, SMP, ITIL, FRC)**

He is a seasoned Chartered Accountant with predisposition to Financial Management and Business Finance. He holds a Bachelor of Science degree with honours in Management and Accounting from the prestigious Obafemi Awolowo University (OAU), Ile – Ife and a Master of Science degree in Finance from the University of Lagos, Akoka. He is an associate member of both the Institute of Chartered Accountants of Nigeria (ICAN) and Chartered Institute of Taxation of Nigeria (CITN) as well as the Financial Reporting Council of Nigeria (FRC) and Institute of Board of Directors of Nigeria (IoD). He is also an alumnus of Lagos Business School. He is the Assistant General Manager who oversees the finance and accounting function as well as the arrowhead for the implementation of the company's five year strategic plan. He also formulates appropriate policies on the company finances and accounting procedures in line with best practice. Having undergone series of trainings, he is versatile at financial planning cum budgeting, International Financial Reporting Standards (IFRS), Information Technology Infrastructure Library (ITIL) and corporate governance. Wale is married with children.



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# SOME OF OUR CLIENTS

| SECTORS/<br>SUBSECTORS | CLIENTS   | NUMBER<br>OF CLIENTS | NUMBER OF<br>MPLS<br>CONNECTION |
|------------------------|---|----------------------|---------------------------------|
| GOVERNMENT             |    | 10                   | Over 100                        |
| BANKING                |  | 26                   | Over 900                        |

# VDT Communications Limited

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